

Company Profile



Sales and Marketing Services for Industry

Fabnet Associates, Inc. was founded in 1987 as a single man sales agency dedicated to service, growth, and a unique approach to sales and marketing. Within a 2 year period the agency grew both in size and area of responsibility. Since inception, Fabnet Associates, Inc. has sustained continued growth and success. Today, Fabnet Associates, Inc. is comprised of 3 sales associates who, assisted by our support staff, provide professional sales and marketing services in their specific territories. The capabilities of our Principal can be divided into three product categories:

- Non-Metallic
- Metallic
- Specialty

Our customer base consists of the numerous Original Equipment Manufacturers (OEM's) located in the territories serviced by the agency, and involves us with many industrial markets including:

- Medical
- Industrial
- Business Equipment
- Automotive/Transportation
- Aerospace

Our unique, organized approach to sales and program management offer the highest level of dedicated service to our principals and our customers, providing the benefits of a direct sales force, without the expense.